

SO YOU ARE GOING TO BE A WITNESS

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SCOPE: In litigation witnesses are either lay or expert witnesses, and surveyors may be called upon to be one or the other, or even at times the surveyor may be both. This seminar explores the preparation and the presentation of testimony in both aspects, with particular emphasis on the preparation by the expert for testimony. Subjects addressed include what is the proper conduct, the use of language and exhibits, the presentation of an expert's opinion and what is considered as adequate support for those opinions, to assist the professional in being both understandable and creditable.

OUTLINE

- I. **TYPES OF WITNESS?
PARTY
LAY
EXPERT**
- II. **QUALIFICATIONS FOR BEING WITNESSES**
- III. **THE ROLE OF WITNESSES**
- IV. **PREPARATION FOR TESTIMONY**
- V. **RELATIONSHIPS WITH ATTORNEYS,
BUSINESS & ETHICAL**
- VI. **SUGGESTIONS FOR BEING THE VERY BEST WITNESS**
- VII. **DO'S AND DON'TS FOR WITNESSES**

THIS IS A ONE OR TWO PERSON PRESENTATION. IT IS RECOMMENDED FOR DIVERSITY THAT TWO PERSONS BE USED.

Presentation time: 3 1/2 hours per session 7 hours for both sessions.
12/01 SM 05